

# FRANKEL PLLC



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The lawyers of Frankel PLLC combine decades of government contracts and regulatory experience with expert litigation skills to help companies do business with — and defend their interests against — the Federal government. They are creative thinkers who take pride in solving their clients' hardest regulatory problems. They are aggressive litigators, but have the judgment to know when an approach other than litigation would better serve their clients' goals.

Frankel PLLC was founded by a lawyer who left the partnership at one of the nation's largest firms to pursue a different business model that would better serve his clients. The Firm is streamlined, no-nonsense, and nimble. Its commitment to telecommuting and flexible work arrangements keeps overhead low and attracts experienced talent. Frankel PLLC has deliberately avoided rate inflation and fake discounting games, and the Firm's clients have rewarded it with years of loyalty.

Frankel PLLC's clients include Fortune 500 companies, small businesses, and non-profits. The Firm represents some of the nation's largest defense and civilian contractors, university research laboratories, international development organizations, public utilities, and software and technology companies.

We invite you to find out why our clients are so satisfied.

## AREAS OF PRACTICE



### Government Contracts Litigation

Our litigation team represents contractors in every forum where government contract disputes arise: the U.S. Court of Federal Claims, the Government Accountability Office, the Boards of Contract Appeals, and federal and state courts.

We have guided clients through numerous complex bid protests, either defending their contract awards or challenging their competitors' awards. We have helped clients avoid suspension, debarment, and the potential terminations for default. We have also represented clients in disputes with their subcontractors and teaming partners — commercial disputes that often have a heavy regulatory overlay and require specialized expertise to litigate well.

We are aggressive and creative litigators, skilled in crafting original arguments and confident when handling highly technical subjects. But we also have the judgment to advise when approaches other than litigation make sense and the experience to pursue these alternatives to a successful outcome.



### Procurement Compliance and Counseling

We counsel clients on all aspects of government contracts, cooperative agreements, and grants. We help them prepare proposals, negotiate terms and pricing, manage intellectual property, submit claims, respond to audits, and navigate performance and termination disputes. We also help clients buy and sell government contracting businesses, assisting with due diligence, regulatory clearances, foreign ownership issues, and contract novations.

Our team's experience is broad and deep. Our lawyers include former government procurement attorneys, including the former Air Force Deputy General Counsel for Acquisition. We have helped a wide range of companies achieve their goals, from the largest defense contractors and multinationals to small veteran-owned businesses seeking their first contract.



### Internal and Government Investigations

A company that suspects its employees or officers have engaged in procurement law violations or other misconduct must give serious consideration to conducting an internal investigation. Our team helps clients investigate these matters thoroughly and efficiently, understand the potential consequences under criminal laws or the False Claims Act, and make any necessary disclosures. We have the experience to handle these delicate issues in a manner that allows clients to remain in good standing with their customer agencies and avoid or minimize adverse action. We can also recommend remedial actions, personnel changes, or new compliance programs to prevent such issues from arising again.

We do this work both in the U.S. and internationally. We have investigated contract and grant work in places such as Kosovo, India, Afghanistan, and Western Africa.



### Regulatory and Appellate Litigation

Our lawyers have national reputations for their appellate work and are especially known for their technical and administrative law expertise. We are skilled advocates and excellent strategists who remain focused on our clients' business goals.